

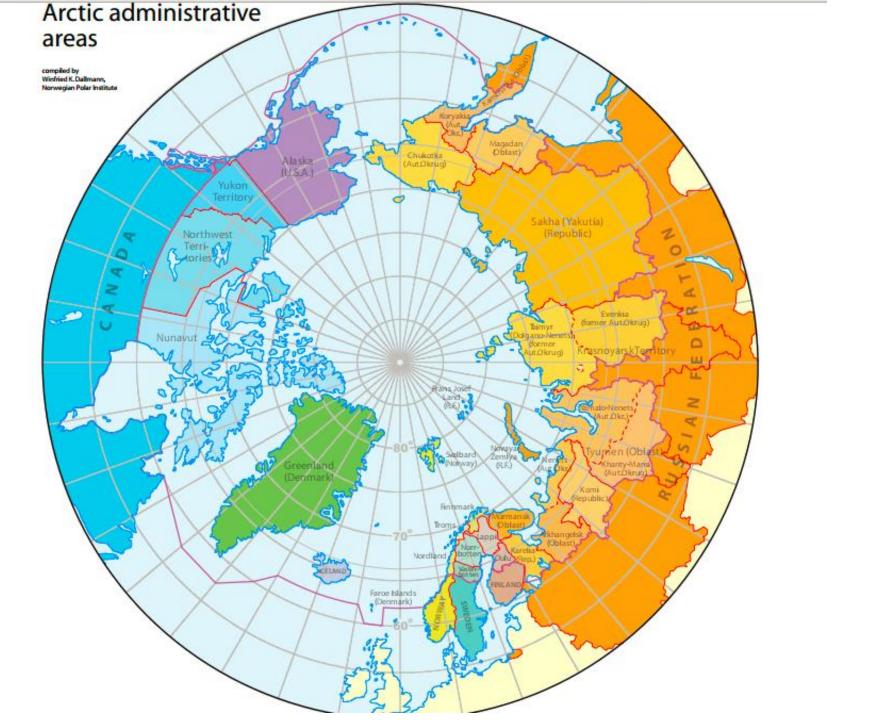
ARCTIC PROJECT CLUSTERING WHAT'S SO SPECIAL WITH THE ARCTIC?





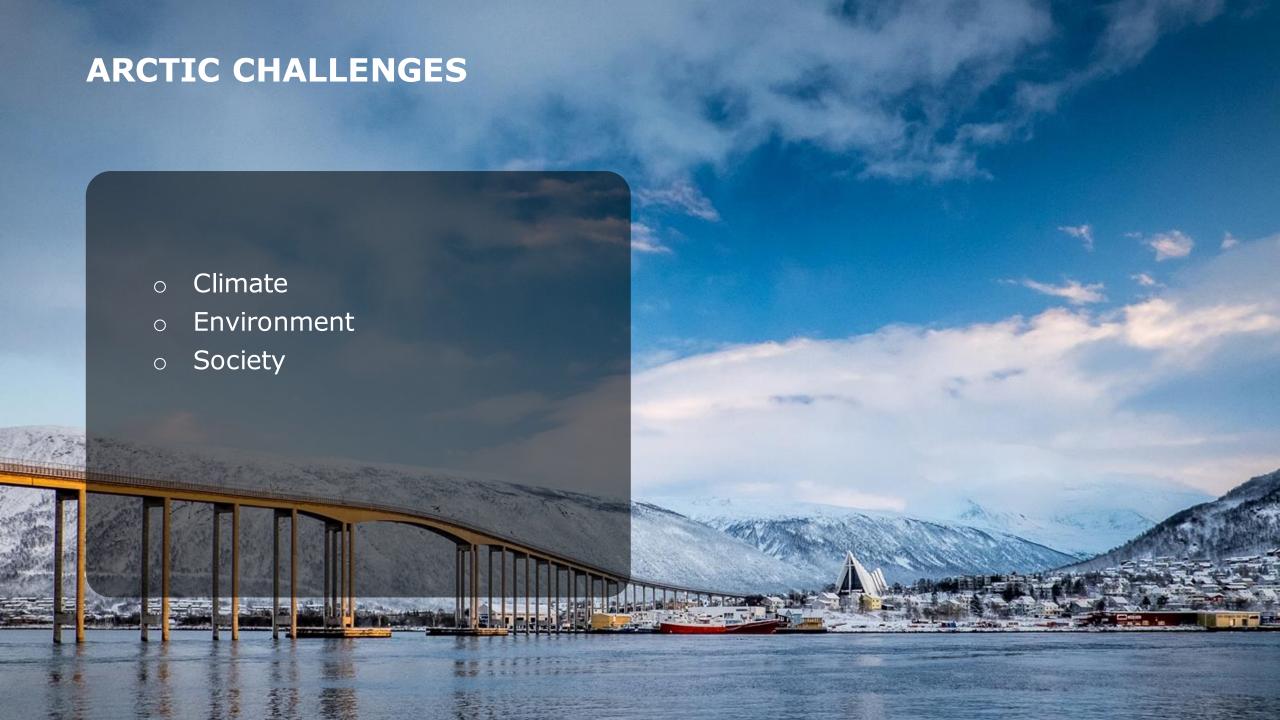
NILS ARNE JOHNSEN ARCTIC DIRECTOR RAMBOLL





RAMBOLL'S EXPERIENCE





CLIMATIC CHALLENGES

- Framework for technology:
 - Transport
 - Buildings
 - Industry
 - Mining
 - Energy

CLIMATIC CHALLENGES

- Cold temperatures
- Strong polar wind
- Snow and ice
- Heavy precipitation
- Landslides
- Avalanches



ENVIRONMENTAL CHALLENGES

- Environmental Impact Assessment (EIA)
- Offshore and onshore
- Arctic Sustainable Cities
- Water and Waste Management

ENVIRONMENTAL CHALLENGES

- Vulnerability
- Risk
- Nature Values



SOCIETAL CHALLENGES

- Social Impact Assessment (SIA)
- Authority Management and Relations
- Stakeholders Relations and engagement
- Social economic feasibility analysis
- Financial cooperation private-public
- Local content & Benefit sharing

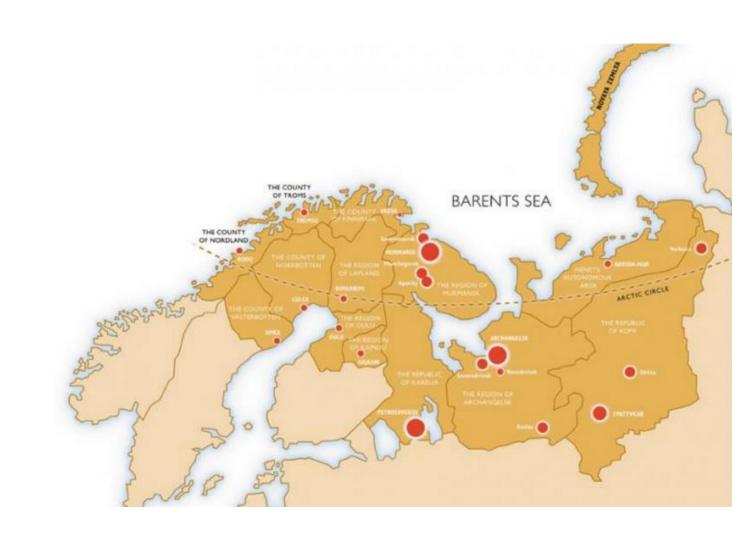
SOCIETAL CHALLENGES

- Remote areas
- Sparsely populated
- Lack of expertise
- Vulnerability
- Indigenous people
- Corporate challenges
- Authority and Governmental expectations and requirements



BARENTS REGION

• Since 1993





NORDKALOTTEN / CAP OF THE NORTH

 Nordkalottrådet / Cap of the North Council since 1967





TORNEDALSRÅDET / TORNE COUNCIL

• Since 1987

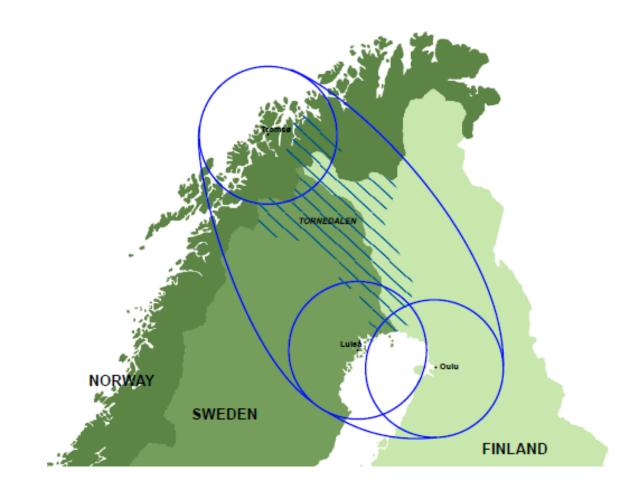




ARCTIC DEVELOPMENT REGION

Initiative by Torne Council 2015

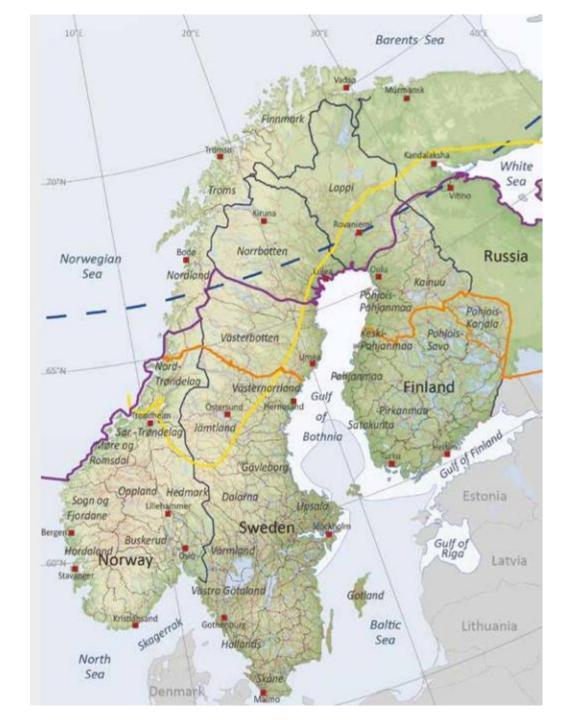
Arctic Smart Cities 2017





ARCTIC SCANDINAVIA

- Growth from the North 2015
 - Mining
 - Tourism
 - Energy
 - Cold climate solutions
 - Arctic Cities Collaboration





WEST NORDIC COUNCIL

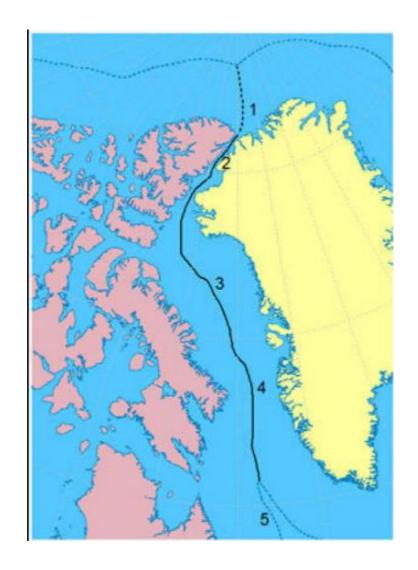
• Since 1987





GREENLAND - CANADA

- Several bilateral agreements, but not on joint business development
- New Greenlandic governmental export program might change this





YUKON - ALASKA

- Land locked Yukon
- Collaboration agreement since 2012
 - Mining and Industrial training





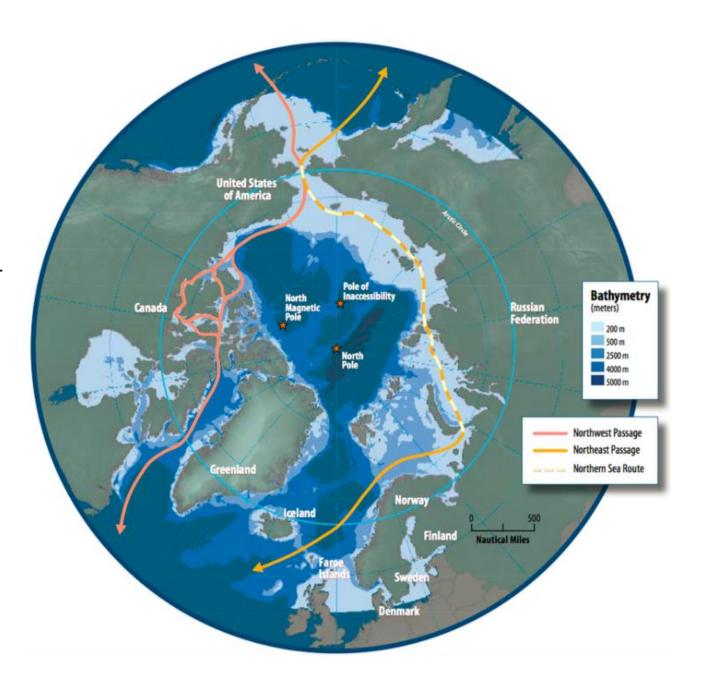
BERING STRAIT





NEW SHIPPING ROUTES

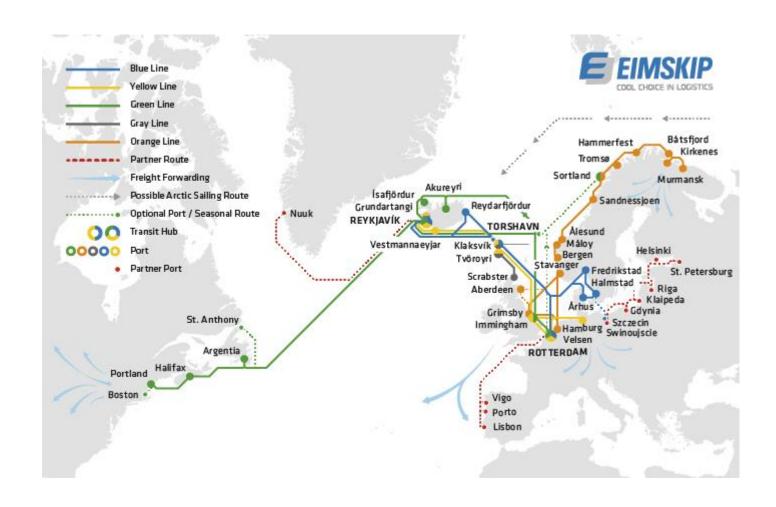
- Northern Sea Route
 - Significant for national transport in Russia
 - Possible significant transit route Asia -Europe
- Northwest Passage
 - Cruise





HIGH NORTH ATLANTIC

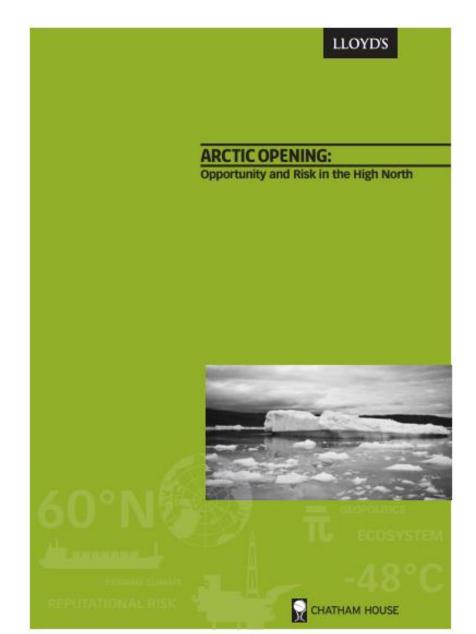
- Shipping lines
- Partnership Eimskip and Royal Arctic Lines 2017
- Ramboll Project 2016/17: High North Atlantic Shipping and Trade
- 2017 High North Atlantic Development Forum





OPPORTUNITIES, SETBACKS AND NEW OPPORTUNITIES

• Lloyd's Arctic Report 2012: 100 bn USD 2012-2021





OPPORTUNITIES, SETBACKS AND NEW OPPORTUNITIES

Tuesday.

- Less trade and business relations with Russia
- Decline in the mining industry
 - Northland
- Oil industry's withdrawal 2015-16
 - Shell
 - Statoil
 - Alaska
 - Greenland



ConocoPhillips, the only company besides Shell to have submitted a formal Chukchi exploration plan to federal regulators, got rid of its Chukchi leases in April, a company spokeswoman said



OPPORTUNITIES, SETBACKS AND NEW OPPORTUNITIES



- Arctic Investment Protocol 2015
- Arctic Infrastructure Inventory 2017, Guggenheim Partners
 - Infrastructure requirements in the Arctic region alone are expected to reach nearly \$1 trillion over the next 15 years
- WWF's Arctic Program 2016-
- Not political correct to invest in the Arctic
 - Gates' Foundation

Global Agenda Council on the Arctic

Arctic Investment Protocol Guidelines for Responsible Investment in the Arctic





NOT ONE ARCTIC

- Norway
- Russia
- Finland
- Sweden
- Iceland

- Greenland
- Canada
- Alaska

ARCTIC SOLUTIONS FOR THE WORLD MARKET

- (Smart) Technology
- Mining
- Oil & Gas
- Food
- Tourism
- Data Center
- Transport
- Telecom/broadband
- Earth-to-space



PAN-ARCTIC INDUSTRIES

All 8 Arctic countries' Arctic regions:

- Energy
- Mining
- Tourism
- Telecom
- Engineering and design
- Financing

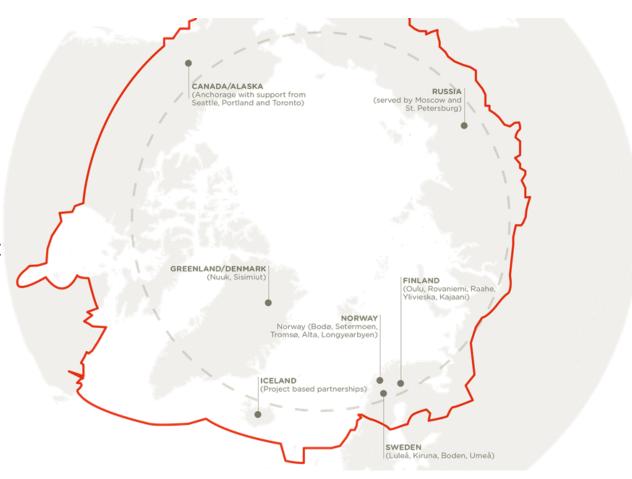
- Shipping
- Fishery



RAMBOLL'S ARCTIC ACHIEVEMENTS 2016-17

Value based partnerships

- ASRC
 - Pan-Arctic capacity and capability
- Norwegian Shipowners' Association
 - Vertical business development engagement project
- Maine Business Community
 - Connecting equal sized business communities
- Kaisa Consulting
 - Tool for international Arctic Industrial Development, possible to "go global"







ARCT SOLUTION

Do it right the first time

Better informed decisions

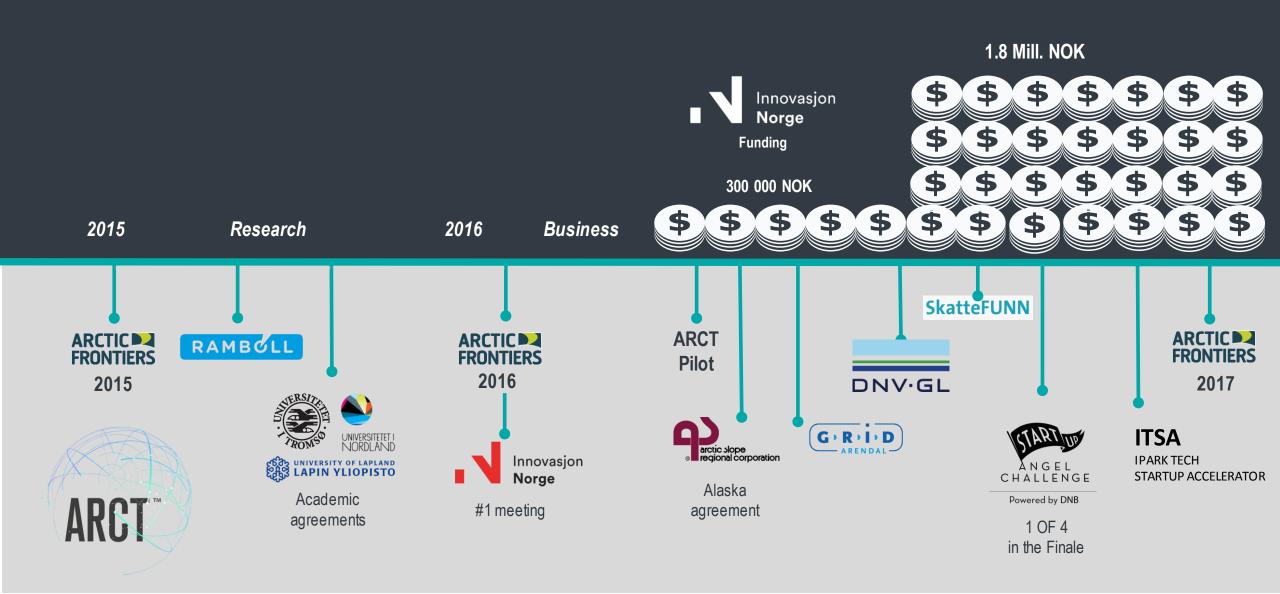
Stop «no-go» projects earlier





ARCT ACHIEVEMENTS

From Research to Business



ARCT.TEAM

Advisory Board and Project Team

Karin Berentsen
FOUNDER AND CEO

ACADEMIC RESEARCH

Nord University, University's of Tromsø and Lapland ((LOIs)





METHOD ADVISORY TEAM

Local, Indigenous, Academic, Industry and Regulatory

Cathrine Henaug,

Environmental team leader, RAMBOLL

Caren Mathis

Artic Slope Regional Corporation, ASRC, Alaska USA

Hans Petter Dahlslett Principal consultant, DNV GL

Geir A. Andrew

CEO, web-developer/system architect, FRAMEWORKS, Arendal, Norway

Lill Bente Hollstedt Market Specialist, SURFSIDE AS, Norway











ADVISORY BOARD

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RAMBOLL GROUP

Tero Vauraste, Vice Chair Artic Economic council and President & CEO ARTICA SHIPPING

Børre Johan Paaske, Group Leader, Safty Risk Management DNV-GL, Oil & Gass

Lars Kullerud, President
UNIVERSITY OF THE ARTIC, UARCTIC

Betsy Baker, Professor, VERMONT LAW SCHOOL and UNIVIVERSITY OF WASHINGTON SCHOOL OF LAW

NGO/Native repr. (TBC)

